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By Email

December 21, 2021

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Re: United States ex rel. Long v. Janssen Biotech, Inc., No. 16-cv-12182, D. Mass.

Dear Counsel:

We write to inform you that, based on its investigation to date and the current status of this case, Janssen is not invoking the defense of advice of counsel as to the programs that Relator has placed at issue in Phase I. As we have noted, the advice of counsel defense is narrow, with prescribed elements. *See United States v. Gorski*, 36 F. Supp. 3d 256, 267 (D. Mass. 2014) (Saylor, J.).

Outside of the narrow advice-of-counsel doctrine, Janssen reserves all of its rights to invoke and rely upon any and all other available arguments and defenses, including that Janssen followed a business practice of having a multi-disciplinary committee that included a lawyer review and approve the challenged presentations and resources. *See Canon, Inc. v. Color Imaging, Inc.*, 227 F. Supp. 3d 1303, 1309 (N.D. Ga. 2016) (“Defendants do not waive the attorney-client privilege solely by presenting evidence regarding how they manage and structure

COVINGTON

Theodore J. Leopold, et al.
December 21, 2021
Page 2

their business overall and that their regular business or management process includes the consultation with counsel about an array of topics, including patents. Narrowly tailored evidence about such general business practices does not alone inject into the case an affirmative defense that the Defendants relied on advice from counsel.”). *See generally United States v. White*, 887 F.2d 267, 271 (D.C. Cir. 1989) (“A general assertion lacking substantive content that one’s attorney has examined a certain matter is not sufficient to waive the attorney-client privilege.”), cited in *Gorski*, 36 F. Supp. 3d at 268.

Janssen reserves all of its rights to invoke the advice-of counsel-defense depending upon the expansion of Phase I discovery and any revised deadlines established by the Court.

Sincerely,

s/Ethan M. Posner
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Janssen Biotech, Inc.*